



# CARRIER GRADE TECHNOLOGY FOR ENTREPRENEURS

OFFER CUTTING EDGE TECH

SERVICE WITHOUT HEFTY LICENSING COSTS.



## HOW TO BUILD GENERATIONAL WEALTH

Entrepreneurs today have a unique opportunity to build a successful, recurring income business in the booming cloud telephony industry. By leveraging Velantro's platform, you can establish your own brand as a cloud VoIP provider, offering premium services without the burden of high licensing fees or restrictive software limitations.

With multi-tenant architecture, built-in CRM, Al-powered bots, and mass SMS marketing tools, Velantro equips you with everything you need to grow your brand, increase profitability, and dominate the market. Take control of your future, build a lasting business, and create real financial success in the cloud services industry.



# SERVICES INCLUDE:

Velantro offers a fully secure, cloud-based VoIP platform designed for entrepreneurs looking to become local telecom providers. Our Managed Hosted PBX and VoIP services allow you to deliver enterprise-grade solutions without the high costs of traditional telecom systems.

Our multi-tenant platform lets you manage multiple clients efficiently while optimizing server resources for maximum profitability. Built with redundancy, failover protection, and high availability, our infrastructure ensures uninterrupted service. Backed by expert engineers and cutting-edge data center technology, we provide a scalable, white-labeled VoIP solution that helps you establish your brand in the market.

### ACCESS TO WHOLESALE CARRIERS WITH OUR VOLUME:

Velantro has substantial volume and strong repertoire with wholesale partners, and can therefore offer costs that make you profitable from day 1. Instead of buying VoIP minutes and numbers at retail rates before you grow, you immediately enter the market with wholesale

rates from our existing stellar relationships; this delivers more coverage at lower costs for a startup provider like yourself. In using our partners you will be able to offer toll free, local and international phone numbers in 140+ plus countries at wholesale rates.

You will be able to offer cheaper international calling rates for your clients. Unlike traditional telecom systems, our solution gives you the flexibility to scale, innovate, and tailor features to meet your clients' specific needs without costly software restrictions.



#### OUR EXPERIENCE

15 years of solid growth in the hosted PBX/Voice retail space. Helping our partners acquire customers anywhere from a single line to 100 lines has been our sweet spot. We have over 50 years of combined telecom work and services experience.

### OUR DATA TIER 1 DATA CENTERS

Velantro partners with top-tier, Telco-ready data centers designed for reliability and performance. Our data centers are strategically peered with the world's largest networks, ensuring seamless global connectivity and superior call quality. Time-tested for stability and security, they provide 24/7 support so you can confidently deliver VoIP services without worrying about network performance or public internet limitations.

# WHY BECOME A PROVIDER INSTEAD OF A RESELLER?

nstead of making 10, 15 or even 5 percent residuals, make up to 100% and expand your market share by offering solid business VoIP phone service to your existing and/or new clients. Velantro cloud technology enables you to become a service provider with the scalability to grow from a one man open operation to a nationwide company.

### CUSTOM DEVELOPMENT

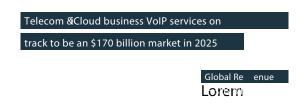
We have a full team of telecom and web developers should the need arise to develop any custom features for any of your clients, or yourself.

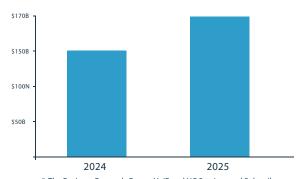
We are versed in scalable telephony technology that powers the world's biggest and best telecom providers.

We stand behind our products and our partners with a rock solid SLA (service level agreement) to ensure your clients' phones are always up and running.

#### VOIP IS GROWING EVERY YEAR! ARE YOU?

Capitalize on VoIP while the market is hot and make the most out of it without any expensive licensing software; deliver equal or even higher quality VoIP services to your clients than big names like Vonage, ATT, or Verizon.





#### BRANDING

All of the technology will be branded for your company so you can promote your brand and retain your identity while allowing your company to solidify your existing or new relationships with your clients.

Every invoice and/or login portal will be branded with your own logo and copyright messages. Whether it is a disconnection message, or a porting agreement, it will allow you to present yourself with your own corporate identity that will be branded as your company.

#### **BILLING**

We integrate seamlessly with Stripe, enabling automated billing, invoicing, and instant service activation upon payment. With recurring subscriptions, one-time charges, and tiered pricing, you can manage payments effortlessly while focusing on growing your telecom business. Our secure, PCI-compliant integration ensures fast, reliable transactions with global reach.



### WHAT FEATURES CAN I DELIVER AS A PROVIDER?

Partial list of 100+ features you can deliver to your clients.

	Automated Attendant	⊞	Black Lists
11	Blind Transfer	4	Call Detail Records
2	Call Forward	2	Call Monitoring
P	Call Parking	2)	Call Queuing
•	Call Recording	C	Call Retrieval
25	Call Routing	(-(	Call Transfer
<b>©</b>	Call Waiting		Caller ID
	Caller Id Blocking	+	Protocol Conversion
	Remote Call Pickup	<b>Q</b>	Remote Office Support
	Route by Caller Id		Mobile Applictaions-Zoiper
4	Three-Way Calling	8	Do Not Disturb
ii.	Conference Bridging	<b>(</b>	Database Integration
1 JHON	Dial By Name	1	Distinctive Ring
	Visual Indicator for Message Waitir	ng 🔑	Stutter Dial Tone for Message Waiting
Ϸ	Voicemail to Email	ö	Voicemail Groups
99999	Interactive Directory Listing		Local and Remote Call Agents
<b>■</b> ×	Music on Hold	<b>≠</b>	Music on Transfer
MP3	Flexible Mp3-Based System	C	Click to Cal plugin* Licensing

Velantro cloud platform also offers a powerful PBX API for advanced users who are ready for enterprise telecom services.

Not enough? We can develop custom features and you can solve custom telephony problems which even make billion dollar companies jealous, and we mean that!

We have developed a number of telephony applications which are already included in the success VoIP package for you to start offering to your clients. This includes click to call plugins and computer telephony integration applications for your customers.

#### **SUPPORT?**

Tier 3 support is provided to our partners on a month to month basis. You aren't obligated to lock into any agreement. Are you skilled enough and well-staffed to handle your own matters?

We strive to provide around the clock tier 3 support to our partners so you can focus on getting business done rather than juggling Telco issues.

### ADVANTAGES YOU CANNOT RESIST!

Velantro already knows the dos and don'ts in this business. Don't waste time doing things that don't work or turn your VoIP business into a nightmare. Go straight to selling and expand your network.

We will help you with marketing materials, review them for you and advise on how to implement best practices to win business and tap into a growing market while it's still hot.



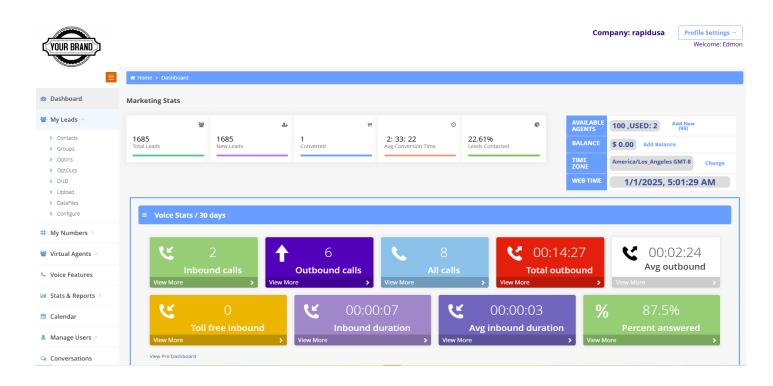
### CUSTOM BRANDED PHONES

Velantro partners with top-tier manufacturers to provide a full range of high-quality phones at competitive prices. Whether you need entry-level models, high-end executive phones with up to 34 line appearances and expansion modules, or Wi-Fi-enabled devices for a wireless office, we have you covered. Best of all, these phones can be fully white-labeled with your branding.

n addition to hardware, we offer an integrated CRM system that enables businesses to efficiently manage client interactions, track leads, and streamline marketing efforts. Our platform includes advanced features such as calendar scheduling, mass SMS marketing, and TCPA compliance to ensure regulatory adherence.

Moreover, we are actively integrating Al-driven bots into our telephony offerings, enhancing automation and customer engagement.

Our lightweight CRM solution further supports lead management and business growth, providing a comprehensive, scalable platform as a service to help you stay ahead in a competitive market.



Fully white labeled & executive VoIP telephones are set for your clients' most sophisticated needs. Exclusive and direct relationships with manufacturers!

## BEST OF BREED TECHNOLOGIES AT WORK























































### WHY VELANTRO CLOUD?

We are passionate advocates of open-source technology. Our team has contributed over 100,000 lines of code to telecom switching and open-source platforms within the IP community. Just as Linux revolutionized the server industry, Velantro is transforming telecom by leveraging cutting-edge technologies to provide business-class features—without the burden of commercial licensing fees. Open-source solutions give you the freedom to customize telephony applications to your exact specifications, enabling seamless scalability and growth without artificial software restrictions. In a highly competitive market, licensing fees can significantly impact profitability. Our approach helps you reduce costs, maximize revenue, and keep service prices competitive for your customers.



- <sup>1</sup> Security
- <sup>2</sup> Quality
- 3 Customizability
- 4 Freedom
- 5 Flexibility

- 6 Interoperability
- <sup>7</sup> Auditability
- 8 Security
- 9 Cost
- 10 Scalability

**S**tart a local or nationwide business with unlimited growth potential, whether you're a solo entrepreneur or a large-scale operation. Velantro provides all the tools and a cutting-edge telecom network to deliver HD-quality business phone services that generate recurring revenue. With 200+ representatives nationwide and growing, you'll be backed by a thriving community of telecom entrepreneurs.

Slash business phone bills in half while offering next-generation HD voice services packed with enterprise-grade features tailored for small and medium-sized businesses.

Advancements in technology have made it possible for businesses of all sizes to access premium phone service features that were once exclusive to large enterprises.

Join our affordable and scalable business program and launch your own VoIP company and cloud network. With the national average business phone bill at \$175 per company, the market is ripe for disruption. Scale rapidly by partnering with Velantro, a leader in the booming Voice Over IP revolution.

Additionally, the FCC's Telecom Freedom Act allows businesses to port numbers to any provider, making it easier than ever to switch from legacy carriers. This levels the playing field, giving small businesses the power to compete against 100-year-old telecom giants.

Take control of your financial future by becoming a local telecom provider. With phone services being an essential utility, your revenue stream will continue as long as businesses operate.



### WHAT IS INCLUDED IN THE SUCCESS PACKAGE.

- Plan built for consistently developing new business.
- Long-term rewards for all the years you've worked. Customers pay you every month since their phones are their business lifelines.
- <sup>3</sup> Full support & training.
- State of the art cloud VoIP technology to grow and scale your business, ready to add clients and start billing for business telecom services.
- 5 Client portal for self-service and purchasing additional services.
- Access to wholesale pricing for phone numbers in 50 states and 45+ countries.
- Detailed marketing plan to start signing up businesses within the next 15 days.
- 8 Stripe integrated for ease of subscirption management.
- 9 Seasoned development team available for your custom tasks and features.
- Dedicated support members on call to provide full support for your operation.

#### **REQUIREMENTS**

Basic technical knowledge and desire to learn and grow.

#### **INVESTMENT CRITERIA**

under \$10,000

#### **INCOME POTENTIAL**

**Unlimited** 

#### **BUSINESS LIMITATIONS**

None

#### **GEOGRAPHIC LIMITATIONS**

None

#### CONTACT US

#### VELANTRO, INC.

#### The integration of miracles and science

