

Consolidated Financial Statements With Independent Auditors' Report

September 30, 2019 (with summarized comparative financial information for the year ended September 30, 2018)



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## INDEPENDENT AUDITORS' REPORT

Board of Directors Food for the Hungry Phoenix, Arizona

We have audited the accompanying consolidated financial statements of Food for the Hungry, Inc., FH Association, and Food for the Hungry Foundation, Inc., which comprise the consolidated statement of financial position as of September 30, 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors Food for the Hungry Phoenix, Arizona

# **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Food for the Hungry, Inc., FH Association, and Food for the Hungry Foundation, Inc., as of September 30, 2019, and the changes in their net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

We have previously audited the consolidated financial statements of Food for the Hungry, Inc., FH Association, and Food for the Hungry Foundation, Inc. as of and for the year ended September 30, 2018 and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated March 1, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2018 is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

# **Emphasis of Matter**

Food for the Hungry, Inc., FH Association, and Food for the Hungry Foundation, Inc. have adopted Financial Accounting Standards Board Accounting Standards Update No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, as described in Note 2. This has had a material effect on the presentation of the September 30, 2019 consolidated financial statements. Our opinion is not modified with respect to this matter.

Colorado Springs, Colorado

Capin Crouse LLP

January 31, 2020

# **Consolidated Statement of Financial Position**

(with summarized comparative financial information for the year ended September 30, 2018)

	Septembe	er 30,
	2019	2018
ASSETS:		
Current assets:		
Carrent assets.  Cash and cash equivalents	\$ 13,751,375	\$ 11,503,099
Investments	6,993,893	4,477,562
Grants and other receivables	2,655,811	2,711,021
Prepaid expenses and other assets	3,364,128	4,440,907
Property held for sale	3,568,560	3,568,560
Troporty neta for suice	30,333,767	26,701,149
Annuity assets and reinsurance contract	1,395,098	1,315,910
Other long-term assets	80,343	232,361
Investment in affiliate companies	4,295,604	4,295,604
Land, buildings, and equipment, at cost–net	3,355,694	2,032,392
Child Vocational Scholarship Fund	1,370,297	1,376,011
Cinio i ocunoni sonomi più interiori		1,0 / 0,0 11
Total Assets	\$ 40,830,803	\$ 35,953,427
LIABILITIES AND NET ASSETS:		
Current liabilities:		
Accounts payable and accrued expenses	\$ 5,143,132	\$ 6,194,375
Deferred income	2,677,365	2,903,986
Loans payable–current portion	23,212	43,002
	7,843,709	9,141,363
Other long-term liabilities	2,129,147	1,855,812
Annuity obligations	612,023	586,848
Loans payable—net of current portion	<u>-</u>	24,832
	10,584,879	11,608,855
Net assets:		
Without donor restrictions:		
Gift-in-kind inventory–undesignated	390,084	286,730
Undesignated	9,770,288	5,295,323
Investment in affiliate companies	4,295,604	4,295,604
	14,455,976	9,877,657
With donor restrictions	15,789,948	14,466,915
	30,245,924	24,344,572
Total Liabilities and Net Assets	\$ 40,830,803	\$ 35,953,427

See notes to consolidated financial statements

# **Consolidated Statement of Activities**

(with summarized comparative financial information for the year ended September 30, 2018)

		2019		2018
	Without Donor	With Donor		
	Restrictions	Restrictions	Total	Total
SUPPORT, REVENUE, AND OTHER:				
Cash contributions:				
Non-U.S. National Organizations	\$ 22,657	\$ 4,409,745	\$ 4,432,402	\$ 4,239,451
Other governments	- -	8,026,200	8,026,200	9,155,413
Other cash contributions	3,893,424	70,861,915	74,755,339	65,945,654
U.S. government grants	42,452,638	-	42,452,638	42,253,431
Investment income	323,442	55,226	378,668	224,264
Change in value of annuities	91,749	-	91,749	77,438
Other income	1,109,338	-	1,109,338	329,122
Noncash support and revenue:				
U.S. government commodities				
provided for distribution	9,167,983	-	9,167,983	9,053,225
Other donated commodities				
and services	8,839,008	1,930,670	10,769,678	12,716,006
Net assets released from restrictions	83,960,723	(83,960,723)		
Total Support, Revenue, and Other	149,860,962	1,323,033	151,183,995	143,994,004
EXPENSES:				
Program ministries	118,038,252	_	118,038,252	114,679,259
Supporting services:	110,030,232		110,030,232	111,079,209
Fundraising	18,587,561	_	18,587,561	19,655,790
General and administrative	8,528,864	_	8,528,864	6,606,978
	27,116,425		27,116,425	26,262,768
Total Expenses	145,154,677	_	145,154,677	140,942,027
Total Expenses	113,131,077		113,131,077	110,512,027
Change in Net Assets Before				
Foreign Currency Translation	4,706,285	1,323,033	6,029,318	3,051,977
Foreign currency translation	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,,	2,0-2,0-0	2,022,77
adjustments	(127,966)		(127,966)	(53,794)
Change in Net Assets	4,578,319	1,323,033	5,901,352	2,998,183
Change in 110t / 1550to	7,570,517	1,323,033	5,701,552	2,770,103
Net Assets, Beginning of Year	9,877,657	14,466,915	24,344,572	21,346,389
Net Assets, End of Year	\$ 14,455,976	\$ 15,789,948	\$ 30,245,924	\$ 24,344,572

See notes to consolidated financial statements

# **Consolidated Statement of Functional Expenses**

Year Ended September 30, 2019 (with summarized comparative financial information for the year ended September 30, 2018)

			Support	Serv	ices			
	Program	General and						
	Ministries	F	Fundraising	Ad	ministrative	 2019 Total	2018 Total	
			_			_		_
Grants to other organizations	\$ 5,211,393	\$	-	\$	-	\$ 5,211,393	\$	3,477,080
Direct relief and development								
expenses	51,411,361		-		-	51,411,361		53,433,388
Salaries and benefits	43,583,659		4,978,350		4,707,603	53,269,612		47,053,857
Events, general information,								
and education	1,047,412		11,987,649		532	13,035,593		13,021,144
Travel	7,012,587		501,782		299,833	7,814,202		8,030,495
Office expense	2,494,729		641,125		1,859,814	4,995,668		4,931,149
Occupancy	3,911,898		65,767		298,233	4,275,898		5,402,841
Professional services	2,567,693		187,022		404,891	3,159,606		3,391,135
Depreciation	243,439		-		303,785	547,224		534,869
Other expenses	554,081		225,866		654,173	1,434,120		1,666,069
			_					_
Total Expenses	\$ 118,038,252	\$	18,587,561	\$	8,528,864	\$ 145,154,677		
Year Ended								
September 30, 2018	\$ 114,679,259	\$	19,655,790	\$	6,606,978		\$	140,942,027

# **Consolidated Statement of Cash Flows**

(with summarized comparative financial information for the year ended September 30, 2018)

CASH FLOWS FROM OPERATING ACTIVITIES:         Change in net assets before foreign currency translation         \$ 6,029,318         \$ 3,051,977           Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:         547,224         534,869           Loss on disposal of fixed assets         116,058         49,974           Net realized and unrealized losses (gains) on investments         6,670         (177,266)           Reinvested dividends         (234,487)         (46,998)           Change in value of annuities         (91,749)         (77,438)           Changes in operating assets and liabilities:         362,279         (538,681)           Grant and other receivables and grants payable         55,210         (929,520)           Prepaid expenses and other assets         1,228,797         (538,681)           Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,333)         356,896           Net Cash Provided by Operating Activities         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367		Year Ended September 30,				
Change in net assets before foreign currency translation         \$ 6,029,318         \$ 3,051,977           Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:         \$\$\$-\$\$-\$\$-\$\$-\$\$-\$\$-\$\$-\$\$-\$\$-\$\$-\$\$-\$\$-\$\$			2019		2018	
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:   Depreciation	CASH FLOWS FROM OPERATING ACTIVITIES:					
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:   Depreciation	Change in net assets before foreign currency translation	\$	6,029,318	\$	3,051,977	
Depreciation						
Depreciation         547,224         534,869           Loss on disposal of fixed assets         116,058         49,974           Net realized and unrealized losses (gains) on investments         6,670         (177,266)           Reinvested dividends         (234,487)         (46,998)           Change in value of annuities         (91,749)         (77,438)           Changes in operating assets and liabilities:         6rant and other receivables and grants payable         55,210         (929,520)           Prepaid expenses and other assets         1,228,797         (538,681)           Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Value         4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used b	· · · · · · · · · · · · · · · · · · ·					
Net realized and unrealized losses (gains) on investments         6,670         (177,266)           Reinvested dividends         (234,487)         (46,998)           Change in value of annuities         (91,749)         (77,438)           Changes in operating assets and liabilities:         36,210         (929,520)           Grant and other receivables and grants payable         55,210         (929,520)           Prepaid expenses and other assets         1,228,797         (538,681)           Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Value         4,410,261           Proceeds from sale of land, buildings, and equipment         1,994,584         (4,410,261)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (42,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,45	Depreciation		547,224		534,869	
Reinvested dividends         (234,487)         (46,998)           Change in value of annuities         (91,749)         (77,438)           Changes in operating assets and liabilities:         (91,749)         (77,438)           Grant and other receivables and grants payable         55,210         (929,520)           Prepaid expenses and other assets         1,228,797         (538,681)           Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         (652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Value         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (42,46,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,450)     <	Loss on disposal of fixed assets		116,058		49,974	
Change in value of annuities         (91,749)         (77,438)           Changes in operating assets and liabilities:         (91,749)         (77,438)           Grant and other receivables and grants payable         55,210         (929,520)           Prepaid expenses and other assets         1,228,797         (538,681)           Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Value of the payable of land, buildings, and equipment         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (42,46,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreemen	Net realized and unrealized losses (gains) on investments		6,670		(177,266)	
Changes in operating assets and liabilities:         Grant and other receivables and grants payable       55,210       (929,520)         Prepaid expenses and other assets       1,228,797       (538,681)         Accounts payable, accrued expenses, and long-term liabilities       (636,176)       1,682,929         Deferred income       (368,353)       356,896         Net Cash Provided by Operating Activities       6,652,512       3,906,742         CASH FLOWS FROM INVESTING ACTIVITIES:       1,994,584       (4,410,261)         Proceeds from sale of land, buildings, and equipment       8,000       -         Investment purchases       (2,363,311)       (4,471,237)         Proceeds from sale of investments       58,095       98,367         Purchases of annuity assets       -       (203,418)         Proceeds from annuity assets       44,967       75,499         Net Cash Used by Investing Activities       (4246,833)       (8,911,050)         CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt       (44,622)       (89,450)         Face value of new annuity agreements       159,128       380,000         Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	Reinvested dividends		(234,487)		(46,998)	
Grant and other receivables and grants payable         55,210         (929,520)           Prepaid expenses and other assets         1,228,797         (538,681)           Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Variable of land, buildings, and equipment         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (42,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,627)         (75,499) <td>Change in value of annuities</td> <td></td> <td>(91,749)</td> <td></td> <td>(77,438)</td>	Change in value of annuities		(91,749)		(77,438)	
Prepaid expenses and other assets         1,228,797         (538,681)           Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Variable of land, buildings, and equipment         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (4,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Variable of new annuity agreements         159,128         380,000           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,462)         (75,499)	Changes in operating assets and liabilities:					
Accounts payable, accrued expenses, and long-term liabilities         (636,176)         1,682,929           Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Purchases of land, buildings, and equipment         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (42,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,967)         (75,499)	Grant and other receivables and grants payable		55,210		(929,520)	
Deferred income         (368,353)         356,896           Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Purchases of land, buildings, and equipment         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (4,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,967)         (75,499)	Prepaid expenses and other assets		1,228,797		(538,681)	
Net Cash Provided by Operating Activities         6,652,512         3,906,742           CASH FLOWS FROM INVESTING ACTIVITIES:         Purchases of land, buildings, and equipment         (1,994,584)         (4,410,261)           Proceeds from sale of land, buildings, and equipment         8,000         -           Investment purchases         (2,363,311)         (4,471,237)           Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (4,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,967)         (75,499)	Accounts payable, accrued expenses, and long-term liabilities		(636,176)		1,682,929	
CASH FLOWS FROM INVESTING ACTIVITIES:         Purchases of land, buildings, and equipment       (1,994,584)       (4,410,261)         Proceeds from sale of land, buildings, and equipment       8,000       -         Investment purchases       (2,363,311)       (4,471,237)         Proceeds from sale of investments       58,095       98,367         Purchases of annuity assets       -       (203,418)         Proceeds from annuity assets       44,967       75,499         Net Cash Used by Investing Activities       (4,246,833)       (8,911,050)         CASH FLOWS FROM FINANCING ACTIVITIES:       Payments on long-term debt       (44,622)       (89,450)         Face value of new annuity agreements       159,128       380,000         Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	Deferred income		(368,353)		356,896	
Purchases of land, buildings, and equipment       (1,994,584)       (4,410,261)         Proceeds from sale of land, buildings, and equipment       8,000       -         Investment purchases       (2,363,311)       (4,471,237)         Proceeds from sale of investments       58,095       98,367         Purchases of annuity assets       -       (203,418)         Proceeds from annuity assets       44,967       75,499         Net Cash Used by Investing Activities       (4,246,833)       (8,911,050)         CASH FLOWS FROM FINANCING ACTIVITIES:       (44,622)       (89,450)         Face value of new annuity agreements       159,128       380,000         Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	Net Cash Provided by Operating Activities		6,652,512		3,906,742	
Proceeds from sale of land, buildings, and equipment       8,000       -         Investment purchases       (2,363,311)       (4,471,237)         Proceeds from sale of investments       58,095       98,367         Purchases of annuity assets       -       (203,418)         Proceeds from annuity assets       44,967       75,499         Net Cash Used by Investing Activities       (4,246,833)       (8,911,050)         CASH FLOWS FROM FINANCING ACTIVITIES:       Value of new annuity agreements       (44,622)       (89,450)         Face value of new annuity agreements       159,128       380,000         Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	CASH FLOWS FROM INVESTING ACTIVITIES:					
Investment purchases       (2,363,311)       (4,471,237)         Proceeds from sale of investments       58,095       98,367         Purchases of annuity assets       -       (203,418)         Proceeds from annuity assets       44,967       75,499         Net Cash Used by Investing Activities       (4,246,833)       (8,911,050)         CASH FLOWS FROM FINANCING ACTIVITIES:       Value of long-term debt       (44,622)       (89,450)         Face value of new annuity agreements       159,128       380,000         Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	Purchases of land, buildings, and equipment		(1,994,584)		(4,410,261)	
Proceeds from sale of investments         58,095         98,367           Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (4,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,967)         (75,499)	Proceeds from sale of land, buildings, and equipment		8,000		-	
Purchases of annuity assets         -         (203,418)           Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (4,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         Value of long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,967)         (75,499)	Investment purchases		(2,363,311)		(4,471,237)	
Proceeds from annuity assets         44,967         75,499           Net Cash Used by Investing Activities         (4,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         VARIANCE Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,967)         (75,499)	Proceeds from sale of investments		58,095		98,367	
Net Cash Used by Investing Activities         (4,246,833)         (8,911,050)           CASH FLOWS FROM FINANCING ACTIVITIES:         VARIANCE (44,622)         (89,450)           Payments on long-term debt         (44,622)         (89,450)           Face value of new annuity agreements         159,128         380,000           Annuity maturities         (98,976)         -           Annuity payments         (44,967)         (75,499)	Purchases of annuity assets		-		(203,418)	
CASH FLOWS FROM FINANCING ACTIVITIES:  Payments on long-term debt (44,622) (89,450) Face value of new annuity agreements 159,128 380,000  Annuity maturities (98,976) -  Annuity payments (44,967) (75,499)	Proceeds from annuity assets		44,967		75,499	
Payments on long-term debt       (44,622)       (89,450)         Face value of new annuity agreements       159,128       380,000         Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	Net Cash Used by Investing Activities		(4,246,833)		(8,911,050)	
Face value of new annuity agreements 159,128 380,000 Annuity maturities (98,976) - Annuity payments (44,967) (75,499)	CASH FLOWS FROM FINANCING ACTIVITIES:					
Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	Payments on long-term debt		(44,622)		(89,450)	
Annuity maturities       (98,976)       -         Annuity payments       (44,967)       (75,499)	Face value of new annuity agreements		159,128		380,000	
Annuity payments (44,967) (75,499)			(98,976)		-	
	Annuity payments		(44,967)		(75,499)	
	Net Cash Provided (Used) by Financing Activities		(29,437)		215,051	

(continued)

See notes to consolidated financial statements

# **Consolidated Statement of Cash Flows**

(with summarized comparative financial information for the year ended September 30, 2018) (continued)

	Year Ended September 30,			
		2019		2018
Effect of Exchange Rate Changes on Cash		(127,966)		(53,794)
Net Change in Cash and Cash Equivalents		2,248,276		(4,843,051)
Cash and Cash Equivalents, Beginning of Year		11,503,099		16,346,150
Cash and Cash Equivalents, End of Year	\$	13,751,375	\$	11,503,099
SUPPLEMENTAL DISCLOSURES:				
Cash paid for interest	\$	2,289	\$	10,322
Land, buildings, and equipment transferred to property held for sale	\$	-	\$	3,568,560
Change in value of reinsured annuity assets and liabilities	\$	(28,854)	\$	(8,893)

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 1. NATURE OF ORGANIZATION:

Food for the Hungry, Inc. (FHUS) and FH Association share a common board and management structure responsible to operate both entities as Food for the Hungry (FH). With the existing financial interrelatedness of and affiliation agreement between FHUS and FH Association, the organizations have elected to consolidate their financial statements as permitted under the *Consolidation* topic of the Financial Accounting Standards Board Accounting Standards Codification. Four additional independent national organizations, described below, provide support to FH Association but are excluded from these consolidated financial statements.

FHUS is a Christian international relief and development organization incorporated in the United States of America (California) on January 28, 1971.

FH Association is a not-for-profit international association chartered in Switzerland on November 23, 2006. FH Association operates in Bangladesh, Bolivia, Burundi, Cambodia, Democratic Republic of Congo, Dominican Republic, Ethiopia, Guatemala, Haiti, Indonesia, Kenya, Mozambique, Nicaragua, Peru, Philippines, Rwanda, South Sudan, Uganda, and other countries with smaller field operations.

Food for the Hungry Foundation, Inc. (FHF) was incorporated in the United States of America (Colorado) on August 14, 2003. FHF is organized and operated under the control and for the benefit of FHUS. For the years ended September 30, 2019 and 2018, Food for the Hungry Foundation, Inc. had total assets of \$106,454 and \$104,820 and total liabilities of \$77,886 and \$77,886, respectively.

#### Tax Status

FHUS and FHF are not-for-profit corporations in the United States of America, which are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code) and are also exempt from state income taxes. However, the organizations are subject to federal income taxes on any unrelated business taxable income. Each of these entities has been classified as publicly supported organizations, which are not private foundations, under Section 509(a) of the Code. Contributions by the public are deductible for income tax purposes. FH Association is recognized as a 501(c)(4) organization.

#### Operating Revenues

FH relies upon contributions, private grants from its cooperative national support organizations (see Affiliated Organizations below) and government funding in order to carry out its operations. FH's ability to continue functioning at its current level of operations is dependent upon its ability to generate similar future funding.

#### **Programs**

The vision of FH is to respond to God's call until all forms of human poverty are ended worldwide. This is achieved by FH following God's call responding to human suffering and graduating communities from extreme poverty. The following programs are designed to fulfill this vision and purpose:

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 1. NATURE OF ORGANIZATION, continued:

## Child Sponsorship

Monthly sponsorship provides a child with access to nutritious food, clothing, medical care, educational supplies, and spiritual nourishment through community development programs. Because the programs are family and community based, gifts help the entire family and community.

#### Relief and Development

Emergency relief and rehabilitation, clean-water and sanitation projects, health education and intervention, agriculture development, income generation, life-skills training, and education programs are conducted.

#### Gifts-in-Kind Services

Non-monetary donations, called "gifts-in-kind", including, but not limited to food, seeds, clothing, medical supplies, and pharmaceuticals are sought and integrated in FH relief, rehabilitation, and development programs. These donations are matched with the needs of field locations as well as other agencies.

#### Awareness and Education

By providing information and advocating about issues and public policies surrounding poverty and implementing educational programs, FH serves as an advocate for some of the poorest people in the world.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The consolidated financial statements of Food for the Hungry have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. A summary of significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

# PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the operations of Food For the Hungry, Inc., FH Association, and Food for the Hungry Foundation, Inc., collectively referred to as Food for the Hungry (FH). All significant intercompany balances and transactions between these entities have been eliminated to avoid double-counting.

#### COMPARATIVE FINANCIAL INFORMATION

The consolidated financial statements include certain prior year summarized comparative information in total but not by level of the fair value hierarchy or restriction classification. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with FH's consolidated financial statements for the year ended September 30, 2018, from which the summarized information was derived.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### **USE OF ESTIMATES**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# AFFILIATED ORGANIZATIONS

FHUS is cooperative with other national support organizations ("National Organizations" or "NO") in Canada, Switzerland, United Kingdom, and the United States of America (Korean-American Food for the Hungry). The NOs operate cooperatively within the FH Association as independent not-for-profit organizations. They are also joined by yet other national organizations in a looser organization of affiliates called the FHI-Federation, which includes Japan and Korea. The NOs raise funds, supply human resources, and help design and evaluate relief and development programs implemented in many countries around the globe. These NOs provide support for FH Association activities through cash contributions and commodities. Certain affiliates contribute towards shared overhead expenses such as salaries and other expenses.

For the years ended September 30, 2019 and 2018, the support received from other affiliates was:

	_	Grants-Cash Contributions				2 011400		2019 Total		2018 Total
Affiliated Organizations:										
Canada	\$	2,775,984	\$	1,930,700	\$	4,706,684	\$	5,461,011		
Japan		570,823		_		570,823		463,620		
United Kingdom		536,993		_		536,993		476,005		
Korea		363,286		_		363,286		372,443		
Korean American										
(KAFHI)		150,036		-		150,036		134,788		
Switzerland		35,280		-		35,280		79,250		
	\$	4,432,402	\$	1,930,700	\$	6,363,102	\$	6,987,117		

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

## CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist primarily of cash on hand, cash on deposit, and investments purchased with original maturities of three months or less. As of September 30, 2019 and 2018, cash and cash equivalents on deposit exceeded federally insured limits by approximately \$14,010,000 and \$11,003,000, respectively. Food for the Hungry has not experienced any losses in such accounts. Management believes it is not exposed to any significant credit risk on cash and cash equivalents.

All bank accounts are located in the countries where offices are located, with most cash centralized in the United States of America. As of September 30, 2019 and 2018, approximately \$2,779,000 and \$1,583,000, respectively, was located in countries which impose various restrictions. The nature of these restrictions range from prohibitions on removal of currency from the country to restrictions on the maximum amount of local currency which can be exchanged for U.S. dollars.

#### **INVESTMENTS**

Investments consists of mutual funds, exchange-traded funds, common stock, cash in investment brokerage accounts held in trust for the Child Vocational Scholarship Fund and to fund annuities for which FH is trustee, and corporate bonds. Mutual funds, exchange-traded funds, common stock, corporate bonds, and money market mutual funds are carried at market value. Donated securities are recorded at estimated market value on the date of the gift.

#### GRANTS RECEIVABLE AND PAYABLE

FH receives government grants for use in relief and development programs. A portion of these funds are expended and the remaining portions are sub-granted to similar not-for-profit organizations. As of September 30, 2019 and 2018, amounts due from government grants for expenditures incurred was \$2,009,853 and \$1,241,911, respectively, which is included in grants and other receivables on the consolidated statements of financial position. As of September 30, 2019 and 2018, there were no grants payable to other agencies.

#### **INVESTMENT IN AFFILIATES**

FH retains investments in micro-finance programs in Africa through Faulu Microfinance Bank Limited and Faulu Uganda Limited. As of September 30, 2019 and 2018, FH directly owns 10% of Faulu Microfinance Bank's outstanding common shares and has an indirect claim on additional shares controlled by another entity. The FH board and the board of Faulu Microfinance Bank have one director in common. FH accounts for its investment using the cost method. FH's interest in Faulu Uganda Limited as of September 30, 2019 and 2018 is approximately 1%, which is also carried on the cost method.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### PROPERTY HELD FOR SALE

Property held for sale consists of land and a building and is held at the lower of cost or fair market value less selling costs. As of September 30, 2019, the property held for sale is under contract. Based on the underlying contract for sale, management has determined that the estimated proceeds from the sale of the property will approximate its carrying value, so the property is held at cost. This property was liquidated subsequent to September 30, 2019 at a price that approximates its carrying value (see Note 17).

# LAND, BUILDINGS, AND EQUIPMENT

FHUS and FH Association expenditures greater than \$5,000 for land, buildings, and equipment are capitalized at cost. Donated items are recorded at fair market value on the date of the gift. Depreciation is computed on the straight line method over the estimated useful lives of the assets, ranging from 3 years for software to 40 years for buildings. Certain assets are purchased under grant agreements for direct use in programs and are expended in the year of acquisition when title for or ultimate ownership of the asset does not remain with FH.

## ANNUITY ASSETS AND REINSURANCE CONTRACT

FHUS has established a gift annuity plan that allows donors to contribute assets to the organization in exchange for the right to receive a fixed dollar annual return during their lifetimes. A portion of the transfer is considered a charitable contribution for income tax purposes.

The difference between the amount contributed for gift annuities and the liability for future payments, determined on an actuarial basis, is recognized as income at the date of the gift and is included on the consolidated statement of activities in contributions. The difference between annuity assets and liabilities is reported on the consolidated statement of financial position as net assets.

The present value of the expected payments to the annuitants over their life expectancy is included on the consolidated statements of financial position as a liability under annuity obligations. The liability is revalued annually based upon actuarially computed present values. The change in the present value, net of investment income, and terminations, is included on the consolidated statements of activities as change in value of annuities.

In March 2002, FHUS purchased a Nonparticipating Terminal Funding Group Annuity from an insurance company. The purpose of this policy is to reinsure the gift annuity obligations of FHUS. The insurance company has assumed all mortality and investment risk associated with the gift annuities. However, FHUS remains liable for fulfilling the requirements of the gift annuity agreements. The value of this policy has been determined to equal the outstanding annuity obligations of FHUS and is included on the consolidated statements of financial position as annuity assets and reinsurance contract.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### ANNUITY ASSETS AND REINSURANCE CONTRACT, continued

As a result of the reinsurance of the mortality and investment risk associated with gift annuities, changes in the present value of expected payments to annuitants over their life expectancies from the date of the policy forward represent changes in the associated gift annuity reinsurance contract and not income to FHUS.

As of September 30, 2019, annuity assets totaled \$1,395,098 (\$72,857 was covered by reinsurance and \$1,322,241 was covered by other annuity assets) and annuity obligations totaled \$612,023 (\$72,857 were reinsured liabilities and \$539,166 were actuarial liabilities to annuitants). For the comparable period, as of September 30, 2018, annuity assets totaled \$1,315,910 and annuity liabilities totaled \$586,848.

#### **NET ASSETS**

The consolidated financial statements report amounts by classification of net assets as follows:

*Net assets without donor restrictions* amounts are currently available at the discretion of the board for use in FH's operations, specific purposes as designated by the board, or investments in land, building and equipment and in affiliate companies.

*Net assets with donor restrictions* amounts are stipulated by donors for specific operating purposes, for capital projects, for time restrictions, or to be restricted in perpetuity (see Note 10 for a summary of net assets with donor restrictions).

Net assets restricted in perpetuity amounts are those which represent permanent endowments where it is stipulated by donors that the principal remain in perpetuity and only the income is available as without donor restrictions or with donor restrictions, as specified in endowment agreements. Net assets restricted in perpetuity consist of the Child Vocational Scholarship Fund. Each year, all or part of the investment income from the Child Vocational Scholarship Fund is available for award to graduates of the child sponsorship program for additional vocational training. The investment income can also be used by FH Association staff toward funding courses that would enable them to better serve the country in which they minister.

All contributions and grants are considered available for use without donor restrictions unless specifically restricted by the donor or subject to legal restrictions.

#### SUPPORT, REVENUE, AND OTHER

Contributions and grants are recorded when cash or unconditional promises-to-give have been received or ownership of donated assets is transferred to FH. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met.

#### **Notes to Consolidated Financial Statements**

September 30, 2019 (with summarized comparative financial information for the year ended September 30, 2018)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

## SUPPORT, REVENUE, AND OTHER, continued

FH receives donations of food, clothing, medical supplies, and other commodities for use in relief and development programs from the U.S. government and other donors. All such gifts-in-kind are distributed by FH Association or similar not-for-profit organizations for ultimate use by needy people around the world (Note 11).

The gifts-in-kind received through private donations are recorded at their estimated fair value on the date of the gift. For the years ended September 30, 2019 and 2018, FH reported its gifts-in-kind based on market sources and inputs to estimate fair value using an exit price notion. For non-FDA (Food and Drug Administration) deworming medicines, FH relied on survey data from the surrounding countries to determine fair value. U.S. government commodities are valued using the purchase price by the U.S. Department of Agriculture, as depicted on the bill of lading, which approximates fair value.

FH is a member of the Accord Network, a group of charities performing relief and development work. In accordance with standards the group developed in December 2009 and revised in May 2019 (the Interagency Gift-in-kind Standards), FH only recognizes amounts related to the value of commodities when FH (i) is the original recipient of the gift, or (ii) is in partnership with another organization for distribution, or (iii) uses the commodities in a FH program.

Contributions and grants are recorded as with donor restrictions if they are received with donor stipulations that limit their use through purpose and/or time restrictions. When donor restrictions expire, that is, when the purpose restriction is fulfilled or the time restriction expires, the net assets are reclassified from with donor restrictions to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions. FH's policy is to record contributions with donor restrictions received and expended in the same accounting period as contributions with donor restrictions and net assets released from restrictions. Contributions with donor restrictions are subject to assessments based on level of administrative and fundraising effort for that specific revenue stream. Assessments are classified as contributions without donor restrictions at the time the contributions are received.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

SUPPORT, REVENUE, AND OTHER, continued

Net assets released from restrictions include:

	Year Ended September 30,				
	2019			2018	
A durinistruction accessments	¢	22 722 764	ď	20 252 122	
Administrative assessments	\$	32,723,764	\$	29,253,123	
Child sponsorship		30,072,383		28,558,465	
Relief efforts and other projects		20,717,255		18,491,210	
International staff support		386,381		325,393	
Child Vocational Scholarships granted		60,940		66,840	
	\$	83,960,723	\$	76,695,031	

For contributions restricted by donors for the acquisition of property or other long-lived assets, the restriction is considered to be met when the property or other long-lived asset is placed in service.

Support from governments in other countries restricted for specified purpose, primarily Great Britain, Canada, Finland, Switzerland and intergovernmental agencies including the United Nations International Children's Emergency Fund (UNICEF), the United Nations World Food Programme (UNWFP), and the United Nations Food and Agriculture Organization (UNFAO), is recognized as cash contributions from other governments in the consolidated statements of activities.

Revenue is recorded when earned. Expenses are recorded when incurred in accordance with the accrual basis of accounting.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

## SUPPORT, REVENUE, AND OTHER, continued

During the year ended September 30, 2019, FH received approximately 34% of total revenue from U.S. government grants, 36% from child sponsorship contributions, 7% gifts-in-kind received through private donations, and 23% from all other sources. During the year ended September 30, 2018, FH received approximately 36% of total revenue from U.S. government grants, 38% from child sponsorship contributions, 9% gifts-in-kind received through private donations, and 17% from all other sources.

#### **CONTRIBUTED SERVICES**

The *Contributed Services* topic of the Financial Accounting Standards Board Accounting Standards Codification requires recording the value of donated services that create or enhance nonfinancial assets or require specialized skills. For the years ended September 30, 2019 and 2018, FH Association received \$0 and \$158,363 of seconded missionary staff from NOs that met these requirements. These amounts are included within other donated commodities and services on the consolidated statements of activities.

## FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various program ministries and supporting services have been summarized on a functional basis. Accordingly, certain costs, such as depreciation and payroll, have been allocated among the program ministries and supporting services benefited. Salaries and benefits are allocated based on time and effort. Occupancy expenses represents space related costs, including depreciation and lease expense, which are allocated to the functional categories directly and/or based on the square footage occupancy. Other costs are allocated based on the purpose of the expense.

#### ALLOCATION OF JOINT COSTS

FH's policy is to allocate all costs of activities which have a fund-raising component as 100% fund-raising in accordance with the *Accounting for Costs that Include Fundraising* topic of the Financial Accounting Standards Board Accounting Standards Codification.

#### FOREIGN CURRENCY TRANSLATION

All field offices have identified their local currency as their functional currency and the U.S. dollar as their reporting currency. The consolidated financial statements of these locations are remeasured to U.S. dollars using month end rates of exchange for all monetary assets and liabilities, and average rates of exchange for the year for revenues and expenses. Net gains and losses resulting from foreign exchange transactions are included in the consolidated statements of activities. FH recognized a net unrealized foreign loss of approximately \$127,966 and \$53,794 during the years ended September 30, 2019 and 2018, respectively, which is reported in the consolidated statements of activities as foreign currency translation adjustments.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 2. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>, continued:

#### ADOPTION OF ACCOUNTING STANDARDS PRONOUNCEMENT

In 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. FH adopted the provisions of this new standard during the year ended September 30, 2019. In addition to changes in terminology used to describe categories of net assets throughout the consolidated financial statements, new disclosures were added including liquidity and availability of resources (Note 5), and disclosures related to the functional allocation of expenses were expanded (Note 2, above). Adoption of this standard had no effect on the change in net assets by class of net assets or in total.

## 3. INVESTMENTS AND FAIR VALUE MEASUREMENTS:

Fair values of assets measured on a recurring basis are:

		Fair Value Mo	Se	September 30,						
		Level 1		Level 2 Total				2018 Total		
Investments:										
Money market funds	\$	81,539	\$	-	\$	81,539	\$	53,504		
Common stock		33		-		33		36		
Exchange-traded funds		247,686		-		247,686		155,061		
Mutual funds		2,363,280		-		2,363,280		2,386,945		
		2,692,538				2,692,538		2,595,546		
Treasury bills				6,993,893		6,993,893		4,472,226		
Total investments	\$	2,692,538	\$	6,993,893		9,686,431		7,067,772		
Less long-term investments:										
Annuity assets held in invest	ments	S				(1,322,241)		(1,214,199)		
Child Vocational Scholarshi	o Fun	d held as inves	tments	S		(1,370,297)		(1,376,011)		
Current investments					\$	6,993,893	\$	4,477,562		

Methods and assumptions used by FH in estimating fair values are:

Money market funds, exchange-traded funds, common stock, and mutual funds—fair value is based on quoted market prices in an active market.

Corporate bonds-fair value is based on yields currently available on comparable securities of issuers with similar credit ratings.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

## 3. INVESTMENTS AND FAIR VALUE MEASUREMENTS, continued:

Investment income consists of:

	 Year Ended S	eptem	ber 30,	
	2019	2018		
Interest and dividends Realized and unrealized gains (losses) on investments	\$ 385,338 (6,670)	\$	46,998 177,266	
	\$ 378,668	\$	224,264	

## 4. ENDOWMENT FUNDS:

FH's endowment consists of one individual fund established for the provision of scholarships and included investments \$1,370,297 and \$1,376,011 as of September 30, 2019 and 2018, respectively. FH's Board has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. The remaining portion of the donor-restricted endowment fund that is not classified in net assets restricted in perpetuity is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by FH in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, FH considers factors such as duration and preservation of the fund, general economic conditions, purposes the fund, etc. in making a determination to appropriate or accumulate donor-restricted endowment funds.

Endowment net asset composition by type of fund is:

		th Donor strictions	stricted in erpetuity		Total	ptember 30, 018 Total
	110.	<u>strictions</u>	 repetatty	-	10141	 010 10111
Donor-restricted endowment funds	\$	870,297	\$ 500,000	\$	1,370,297	\$ 1,376,011
Total endowment funds	\$	870,297	\$ 500,000	\$	1,370,297	\$ 1,376,011

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

## 4. ENDOWMENT FUNDS, continued:

Changes in endowment net assets consist of:

		Year l	Ended S	September 30		Year Ended		
		ith Donor strictions		stricted in erpetuity		Total		ptember 30, 2018 Total
Endowment net assets,	Φ.	077.011	¢	500,000	¢.	1 276 011	¢.	1 255 249
October 1, 2018	\$	876,011	\$	500,000	\$	1,376,011	\$	1,255,248
Investment return:								
Interest and dividend								
income		27,823		-		27,823		27,653
Realized and unrealized								
gains		27,403				27,403		159,950
Total investment return		55,226				55,226		187,603
Appropriation of endowment								
assets for expenditure		(60,940)		_		(60,940)		(66,840)
Endowment net assets, September 30, 2019	\$	870,297	\$	500,000	\$	1,370,297	•	1,376,011
September 50, 2019	Ф	010,491	φ	300,000	φ	1,3/0,47/	Ф	1,3/0,011

Funds with deficiencies: From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires FH to retain as a fund of perpetual duration. There were no deficiencies as of September 30, 2019 and 2018.

Return objectives and risk parameters: FH has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that FH must hold in perpetuity. Under this policy, as approved by FH's Board, the endowment assets are invested in a manner that is intended to produce results that match the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. FH expects its endowment funds, over time, to provide an average rate of return of approximately five percent annually. Actual returns in any given year may vary from this amount.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

## 4. ENDOWMENT FUNDS, continued:

Strategies employed for achieving objectives: To satisfy its long-term rate-of-return objectives, FH relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). FH targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

Spending policies and how the investment objectives relate to spending policy: By prior agreement with one of its national organizations, FH distributes five percent of its principal endowment fund's average fair value over the prior 12 quarters through the calendar year-end preceding the fiscal year in which the distribution is planned.

# 5. <u>LIQUIDITY AND AVAILABILITY OF RESOU</u>RCES:

The following table reflects FH's financial assets reduced by amounts not available for general use within one year, as of September 30, 2019. Financial assets are considered unavailable when illiquid or not convertible to cash within one year or because the board of directors has set aside funds.

Financial assets:	
Cash and cash equivalents	\$ 13,751,375
Investments	6,993,893
Grants and other receivables	2,655,811
Annuity assets and reinsurance contract	1,395,098
Other long-term assets	80,343
Investment in affiliate companies	4,295,604
Child Vocational Scholarship Fund	1,370,297
	30,542,421
Less those unavailable for general expenditures within one year, due to:	
Reinsured annuity assets	(72,857)
State required reserves	(700,462)
Cash surrender value of life insurance	(80,343)
Investment in affiliate companies	(4,295,604)
Assets held for endowment fund not expected to be distributed within 12 months	 (1,310,297)
Financial assets available to meet cash needs for general	
expenditures within one year	\$ 24,082,858

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

## 5. LIQUIDITY AND AVAILABILITY OF RESOURCES, continued:

FH regularly monitors the liquidity required to meet its operating needs. FH has various sources of liquidity at its disposal including cash and cash equivalents, short-term investments, and a \$2,300,000 line of credit (see Note 14). A significant portion of FH's revenue either recurs on a monthly basis (i.e. Child Sponsorship revenue) or is earned under reimbursement arrangements with large donors such as the U.S. government. Both of these earnings streams are highly predictable and reduce the risk of liquidity shortfalls from near-term revenue interruptions. In addition, many of our donors provide funds to FH in advance of the need to expend the funds which provides a significant short-term liquidity benefit.

The financial assets available as of September 30, 2019 to meet cash needs for general expenditures within one year will be used primarily to fund donor restricted programs and current liabilities. \$15,789,948 is required to fund donor restricted commitments and \$7,843,709 is required to fund current liabilities.

As of September 30, 2019, FH had \$3,568,560 of property held for sale (see Note 2 for further description). This property was liquidated subsequent to September 30, 2019 at a price that approximates its carrying value (see Note 17).

# 6. PREPAID EXPENSES AND OTHER ASSETS:

Prepaid expenses and other assets consist of:

	September 30,				
	2019			2018	
Prepaid expenses	\$	2,058,619	\$	1,334,950	
Program advances		98,208		58,153	
Cash surrender value of life insurance		80,343		232,361	
Inventory		1,056,206		2,859,525	
Security deposits		151,095		188,279	
		3,444,471		4,673,268	
Less long-term other assets		(80,343)		(232,361)	
	\$	3,364,128	\$	4,440,907	

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

# 7. <u>INVESTMENT IN AFFILIATE COMPANIES:</u>

Investment in affiliate companies consist of:

	September 30,			
		2019		2018
Investment in Faulu Kenya-cost method Investment in Faulu Uganda-cost method	\$	4,182,764 112,840	\$	4,182,764 112,840
	\$	4,295,604	\$	4,295,604

# 8. LAND, BUILDINGS, AND EQUIPMENT-NET:

Land, buildings, and equipment consist of:

	September 30,			
	2019			2018
Land	\$	1,270,730	\$	168,851
Buildings and improvements		1,921,239		1,921,239
Furniture and fixtures		384,164		384,164
Office equipment		530,364		477,511
Computer equipment		1,268,419		1,054,123
Computer software		1,162,278		940,777
Vehicles		3,649,134		3,387,038
		10,186,328		8,333,703
Less accumulated depreciation		(6,830,634)		(6,301,311)
Land, buildings and equipment-net		3,355,694		2,032,392
Less obligations for equipment and vehicle loans payable		(23,212)		(67,834)
Net investment in land, buildings, and equipment	\$	3,332,482	\$	1,964,558
Depreciation expense	\$	547,224	\$	534,869

Management has reviewed the assets in other countries and, in its opinion, determined they are under control and ownership of FH. While such items are recognized as assets of FH, it should be noted that the political situation in many other countries is subject to rapid change. Therefore, the reader should be aware that while FH believes the assets are properly stated at the date of this report, subsequent changes could occur that would adversely affect the realizable value of the assets in other countries. In addition, it should be understood that the carrying value of the assets in other countries may not be representative of the amount that would be realized should the assets be sold.

## **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

# 9. LOANS PAYABLE:

Loans payable consist of:

	September 30,			
	2019 201			2018
Various loans payable to a company in the amount of \$300,000 and \$200,000, with monthly principal and interest payments of \$5,660 and \$3,774, respectively, with interest calculated at 5%. Loans mature June 2018 and March 2020, respectively and are secured by vehicles.	\$	23.212	\$	67,834

Loans payable mature during the year ending September 30, 2020. FH was in compliance with all financial and reporting covenants as of September 30, 2019.

# 10. NET ASSETS WITH DONOR RESTRICTIONS:

Net assets with donor restrictions consist of:

		September 30,			
	2019			2018	
Restricted by purpose or time:					
Relief efforts and international projects	\$	5,104,683	\$	5,602,089	
International staff support		150,992		219,580	
Child sponsorship		8,857,460		6,972,053	
Child Vocational Scholarship Fund		870,297		876,018	
Other		306,516		297,175	
		15,289,948		13,966,915	
Restricted in perpetuity:					
Endowment net assets		500,000		500,000	
	\$	15,789,948	\$	14,466,915	

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

## 11. GIFTS-IN-KIND:

FH receives donations of gifts-in-kind for use in programs that support its mission and purpose. Such gifts are recorded at their estimated fair value at the date of donation based on the quantities donated, their condition, and utility for use. Gift-in-kind contributions were provided by the following donation sources for the years ended September 30, 2019 and 2018:

	Year Ended September 30,			
		2019		
USAID	\$	9,167,983		9,053,225
For-profit corporations		4,562,784		8,778,989
Non-profit corporations		6,206,894		3,937,017
				_
	\$	19,937,661	\$	21,769,231

#### *United States Agency for International Development (USAID)*

FH receives vegetable oil and other agricultural commodities from USAID or through subservice organizations of USAID, which are valued using guidelines published by the United States Department of Agriculture and the USAID.

## For-Profit Corporations

FH receives non-FDA (Food and Drug Administration) deworming medicines from a for-profit corporation, which are valued based on purchased survey data from surrounding countries to determine fair value based on the price wholesalers paid to manufacturers.

#### Non-Profit Corporations

FH receives non-FDA deworming medicines, vitamins, wheelchairs, medical equipment and supplies, dehydrated soup, school kits, and water filters from various non-profit organizations. Non-FDA deworming medicines and US agricultural commodities are valued as stated above. The remaining items are valued using estimated fair value on the date of the gift.

A significant number of volunteers have donated substantial amounts of time to FH's programs, fundraising, and administrative activities that are not included in the accompanying consolidated financial statements, as the services provided do not meet the required accounting criteria to be recognized by accounting standards generally accepted in the United States.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 11. GIFTS-IN-KIND, continued:

FH distributes gifts-in-kind for direct program use and to other agencies/organizations in support of FH's mission. Gifts-in-kind distributed, included within direct relief and development expenses within the consolidated statement of functional expenses, during the years ended September 30, 2019 and 2018 totaled \$21,089,997 and \$21,552,087, respectively. FH only records the value of the gifts-in-kind over which it receives and exercises variance power, the discretion to distribute or redistribute the commodity without the donor's prior consent in accordance with its mission and purpose.

As of September 30, 2019 and 2018, FH had approximately \$1,056,000 and \$2,810,000, respectively, of gifts-in-kind and government commodities that had not been distributed by FH Association, which is reflected as inventory and included in prepaid expenses and other assets on the consolidated statement of financial position.

#### 12. RETIREMENT PLAN:

FHUS has a defined contribution pension plan covering substantially all employees over 18 years of age. FHUS makes discretionary contributions based on a percentage of salary, and employees may make additional contributions. Starting during the year ended September 30, 2019, vesting in FHUS contributions occurs immediately.

All full-time FH Association employees whose employment agreement is directed by the Switzerland charter (rather than a field office), who are non-US citizens/residents, who have attained the age of 21, and have completed one year of service are eligible to participate in a noncontributory defined contribution benefit plan. Vesting in employer paid contributions is based on years of service, which reaches 100% after 5 years of cumulative service in any FH Association field. Retirement benefit expense under the FHUS and FH Association plans amounted to approximately \$592,000 and \$515,000, for the years ended September 30, 2019 and 2018, respectively.

#### **Notes to Consolidated Financial Statements**

September 30, 2019

(with summarized comparative financial information for the year ended September 30, 2018)

#### 13. OPERATING LEASES:

As part of its exempt activities, FH has incurred certain obligations and commitments relating to office equipment and rental properties. Lease expense approximated \$1,878,000 and \$2,069,000 for the years ended September 30, 2019 and 2018, respectively. Future minimum payments required under non-cancelable operating leases are as follows:

Year Ending September 30,	
2020	\$ 1,968,209
2021	1,754,418
2022	1,032,573
2023	712,055
2024	 410,144
	_
	\$ 5,877,399

## 14. LINE OF CREDIT:

FH has a line of credit with a financial institution in the amount of \$2,300,000, with a variable interest rate, effectively 3.75% and 5.25% as of September 30, 2019 and 2018, respectively, with principal and interest due upon maturity in March 2020. As of September 30, 2019 and 2018, there were no outstanding borrowings under this agreement.

#### 15. CONTINGENCIES:

FH Association received food donations for monetization and direct distribution under Title II, Food Security from USAID to further charitable activities in Bolivia. The government of Bolivia has asserted that charities working under certain grants from 2002 forward were not covered by various bilateral agreements between the U.S. and Bolivia. Therefore, the government of Bolivia has claimed that significant import taxes are owed on food donations. FH is defending its position in Bolivia courts and believes the matter will be resolved without payment by FH. No provision for tax assessment has been made in the accompanying consolidated financial statements.

# 16. RELATED PARTY TRANSACTIONS:

In addition to the affiliated organization contributions disclosed in Note 2, FH paid approximately \$6,300 to one board member for consulting services rendered during the year ended September 30, 2018. These services were not related to their duties as board members.

## 17. SUBSEQUENT EVENTS:

Subsequent to September 30, 2019, the property held for sale closed with a sale price of \$4,000,000.

Subsequent events were evaluated through January 31, 2020, which is the date the consolidated financial statements were available to be issued.





# INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL INFORMATION

Board of Directors Food for the Hungry Phoenix, Arizona

We have audited the consolidated financial statements of Food for the Hungry, Inc., FH Association, and Food for the Hungry Foundation, Inc. as of and for the year ended September 30, 2019, and our report thereon dated January 31, 2020, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedules of financial position and activities are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and results of operations of the individual organizations, and they are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

We have previously audited the consolidated financial statements of Food for the Hungry, Inc., FH Association, and Food for the Hungry Foundation, Inc. as of, and for the year ended September 30, 2018, and our report dated March 1, 2019, expressed unmodified opinion on those consolidated financial statements. In our opinion, the summarized comparative information presented herein in the consolidating statements of financial position and activities is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Colorado Springs, Colorado

Capin Crouse LLP

January 31, 2020

# **Consolidating Schedule of Financial Position**

(with summarized comparative financial information for the year ended September 30, 2018)

			Septem	ber 30,		
			2019			2018
			Food for the		_	
	Food for the	FH	Hungry			
	Hungry, Inc.	Association	Foundation, Inc.	Eliminations	Total	Total
ASSETS:						
Current assets:						
Cash and cash equivalents	\$ 5,718,496	\$ 8,032,879	\$ -	\$ -	\$ 13,751,375	\$ 11,503,099
Investments	-	6,993,893	-	-	6,993,893	4,477,562
Grants and other receivables	2,087,739	2,069,541	-	(1,501,469)	2,655,811	2,711,021
Prepaid expenses and other assets	1,394,169	1,969,959	-	-	3,364,128	4,440,907
Property held for sale	3,568,560				3,568,560	3,568,560
	12,768,964	19,066,272	-	(1,501,469)	30,333,767	26,701,149
Annuity assets and						
reinsurance contract	1,288,644	-	106,454	-	1,395,098	1,315,910
Other long-term assets	80,343	-	-	-	80,343	232,361
Investment in affiliate companies	4,295,604	-	-	-	4,295,604	4,295,604
Land, buildings, and equipment, at						
cost-net	2,566,158	789,536	-	-	3,355,694	2,032,392
Child Vocational Scholarship Fund	1,370,297				1,370,297	1,376,011
Total Assets	\$ 22,370,010	\$ 19,855,808	\$ 106,454	\$ (1,501,469)	\$ 40,830,803	\$ 35,953,427
LIABILITIES AND NET ASSETS:						
Current liabilities:						
Accounts payable and						
accrued expenses	\$ 995,106	\$ 4,148,026	\$ -	\$ -	\$ 5,143,132	\$ 6,194,375
Intercompany payable	263,788	-	77,886	(341,674)	-	-
Grants payable	1,159,795	-	-	(1,159,795)	-	-
Deferred income	216,448	2,460,917	-	-	2,677,365	2,903,986
Loan payable-current portion	-	23,212	-	-	23,212	43,002
	2,635,137	6,632,155	77,886	(1,501,469)	7,843,709	9,141,363
Other long-term liabilities	-	2,129,147	-	-	2,129,147	1,855,812
Annuity obligations	612,023	-	-	-	612,023	586,848
Loan payable-net of current portion						24,832
	3,247,160	8,761,302	77,886	(1,501,469)	10,584,879	11,608,855
Net assets:						
Without donor restrictions—						
gift-in-kind inventory	_	390,084	_	_	390,084	286,730
Without donor restrictions—other	12,478,053	1,559,271	28,568	_	14,065,892	9,590,927
With donor restrictions	6,644,797	9,145,151		_	15,789,948	14,466,915
	19,122,850	11,094,506	28,568		30,245,924	24,344,572
Total Liabilities and Net Assets	\$ 22,370,010	\$ 19,855,808	\$ 106,454	\$ (1,501,469)	\$ 40,830,803	\$ 35,953,427

# **Consolidating Schedule of Activities**

(with summarized comparative financial information for the year ended September 30, 2018)

	Year Ended September 30,					
			2019			2018
			Food for			
	Food for the	FH	the Hungry			
	Hungry, Inc.	Association	Foundation, Inc.	Eliminations	Total	Total
NET ASSETS WITHOUT DONOR RE	ESTRICTIONS:					
SUPPORT, REVENUE, AND OTH	ER:					
Cash contributions:						
National Organizations	\$ -	\$ 22,657	\$ -	\$ -	\$ 22,657	\$ 350,036
Other	4,826,156	260,959	-	(1,193,691)	3,893,424	3,274,415
U.S. government grants	42,430,867	37,455,474	-	(37,433,703)	42,452,638	42,253,431
Investment income	163,301	158,356	1,785	-	323,442	36,661
Change in value of annuities	91,749	-	-	-	91,749	77,438
Other income	731,812	377,526	-	-	1,109,338	329,122
Noncash support and revenue:						
U.S. government commodities						
provided for distribution	8,571,714	9,167,983	-	(8,571,714)	9,167,983	9,053,225
Other donated commodities	8,712,968	8,836,358	_	(8,710,318)	8,839,008	9,968,340
Net assets released from	, ,	, ,				
restrictions	66,992,328	48,551,395		(31,583,000)	83,960,723	76,695,031
Total Support, Revenue, and Other	132,520,895	104,830,708	1,785	(87,492,426)	149,860,962	142,037,699
EXPENSES:						
Program ministries	100,622,072	104,908,606	-	(87,492,426)	118,038,252	114,679,259
Supporting services:						
Fundraising	18,587,561	-	-	-	18,587,561	19,655,790
General and administrative	8,528,713		151		8,528,864	6,606,978
	27,116,274		151		27,116,425	26,262,768
Total Expenses	127,738,346	104,908,606	151	(87,492,426)	145,154,677	140,942,027
Change in Net Assets Before						
Foreign Currency Translation	4,782,549	(77,898)	1,634	-	4,706,285	1,095,672
Foreign currency translation		(127.044)			(127.044)	(52.504)
adjustments		(127,966)	· <u> </u>		(127,966)	(53,794)
Change in Net Assets	4,782,549	(205,864)	1,634	-	4,578,319	1,041,878
Net Assets, Beginning of Year	7,695,504	2,155,219	26,934		9,877,657	8,835,779
Net Assets, End of Year	\$ 12,478,053	\$ 1,949,355	\$ 28,568	\$ -	\$ 14,455,976	\$ 9,877,657

(continued)

# **Consolidating Schedule of Activities**

(with summarized comparative financial information for the year ended September 30, 2018) (continued)

			Year Ended S	September 30,				
	2019							
	Food for the	FH	the Hungry					
	Hungry, Inc.	Association	Foundation, Inc.	Eliminations	Total	Total		
NET ASSETS WITH DONOR RESTR	ICTIONS:							
SUPPORT, REVENUE, AND OTH								
Cash contributions:								
National Organizations	\$ -	\$ 35,992,745	\$ -	\$ (31,583,000)	\$ 4,409,745	\$ 3,889,415		
Other governments	-	8,026,200	-	-	8,026,200	9,155,413		
Other	66,909,296	3,952,619	-	-	70,861,915	62,671,239		
Investment income	55,226	-	-	-	55,226	187,603		
Noncash support and revenue:								
Other donated commodities								
and services	-	1,930,670	-	-	1,930,670	2,747,666		
Net assets released from								
restrictions	(66,992,328)	(48,551,395)		31,583,000	(83,960,723)	(76,695,031)		
Change in Net Assets	(27,806)	1,350,839	-	-	1,323,033	1,956,305		
Net Assets, Beginning of Year	6,672,603	7,794,312			14,466,915	12,510,610		
Net Assets, End of Year	\$ 6,644,797	\$ 9,145,151	\$ -	\$ -	\$ 15,789,948	\$ 14,466,915		